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BUSINESS COURIER

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Q&A with TriVersity's Schuyler Murdock

Business Courier of Cincinnati - by Lucy May Senior Staff Reporter

TriVersity Construction Group was founded in 2005 as a partnership of CM-GC, MBJ Consultants Inc. and Messer Construction Co.

The three firms had partnered through joint ventures on projects over the years and decided to formalize the relationship through the creation of the new company.

By the end of 2007, TriVersity had posted annual revenue of more than \$65 million, making it one of the largest privately held companies in Greater Cincinnati and the region's third-largest minority-owned business, according to Business Courier research.

Schuyler Harris Murdock, TriVersity's general manager, also is president and CEO of CM-GC. She acquired a majority interest in that company in January 2005 when she purchased 65 percent of the construction management and general contracting firm from Howard Jackson, one of its founders.



Before that, she spent three decades working in various capacities at **Acme Construction Services**, the local demolition and construction services firm started by her father.

Why do you have the career you have?

I followed and developed my natural skill set, pursuing what I enjoy and am good at. Also because I persevered and because a lot of people helped me along the way.

What is the most difficult aspect of your job?

I cannot answer this question. It is too complex.

What advice would you give a new boss?

Surround yourself with smart people, develop good listening skills and treat your employees the way you want to be treated.

What is your favorite vacation spot?

I like variety in vacations. Anything warm with a beach: the Caribbean, Canada in the summer, Florida, Martha's Vineyard.

You have just been given \$100,000 to donate to a charity. Which and why?

Bethany House Homeless Women's Shelter. They provide shelter, food and resources for help to homeless women and children.

Describe your perfect life.

The one I have.

What's your definition of a miserable, unsatisfying life?

Being separated from the knowledge of God.

What is the best book you've ever read?

Nonfiction: "The Holy Bible." Fiction: "Go Tell it on the Mountain," by James Baldwin.

What music are you listening to right now?

Jason Moran, The Rippingtons, Shirley Horn, Diane Schuur, Patrick O'Hearn, Yellowjackets, David Benoit.

What trait do you most value in your friends?

Honesty.

How do you most like to spend your money?

I don't like to spend money.

What scares you?

Nothing – 2 Timothy 1:7.

(Note: That passage from the Bible says, "For God did not give us a spirit of timidity, but a spirit of power, of love and of self-discipline."

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